







Prayer for the Charity and Development Appeal

Generous and loving God, You call us to be disciples of your son Jesus, and good stewards of all your many gifts. Open our minds and hearts to a greater awareness and deeper appreciation of your countless blessings.

Transform us through the power of your Spirit to nurture a stewardship way of life marked by faith-filled prayer, service to our neighbor and generous sharing.

Teach us to be faithful servants of your gifts.
With Mary's help, may we return ten-fold the gifts entrusted to us.

Amen

Awards — Years of Service





The Spirit of Stewardship Debbie DiCarlo Executive Director - Office of Mission Advancement

• Little Book of Stewardship – a gift for you!!!



CDA 2023 Results and Allocations

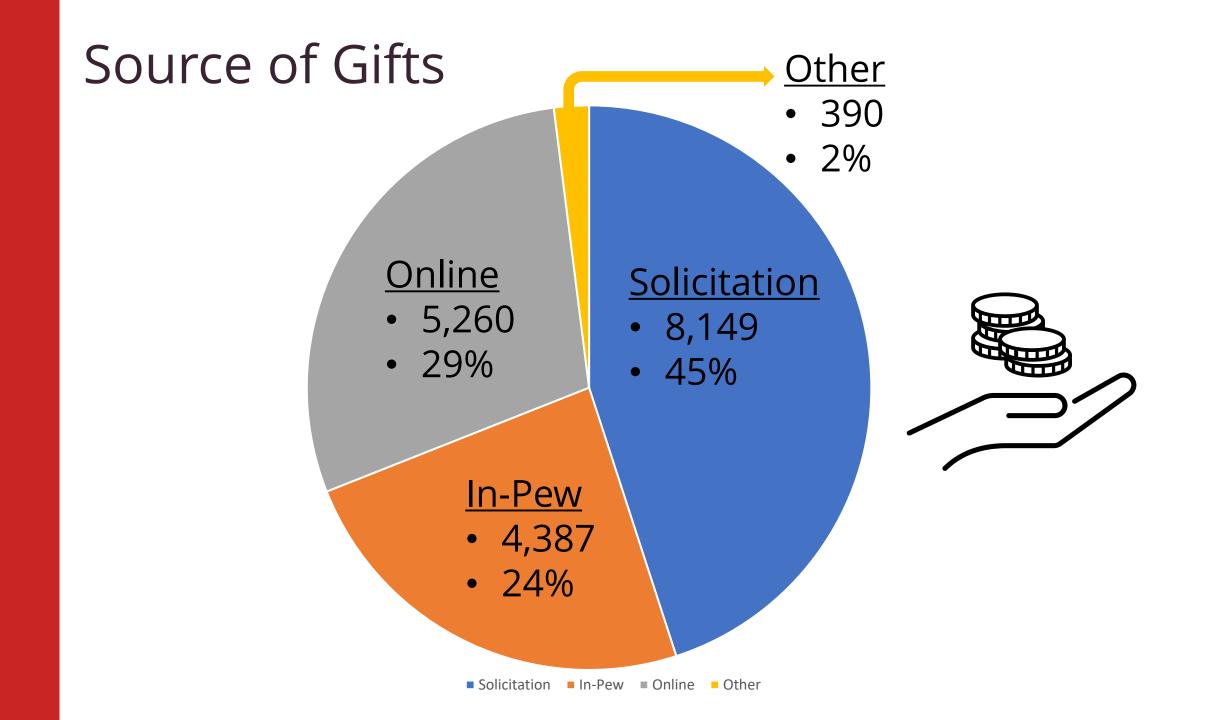


CDA Results, 5-year History

Year	Donor Count	Dollars Raised	Parishes at Goal
CDA19	25,086	\$8.942 MM	61
CDA20	21,650	\$8.942 MM	41
CDA21	17,828	\$9.950 MM	53
CDA22	18,911	\$10.426 MM	62
CDA23	18,186	\$10.026 MM	59

Goal has remained \$8.8 MM since 2017 - we anticipate goal changes for FY25





2023 CDA Grants = \$10.4 MM!!



CDA GRANTS AND ALLOCATIONS Evangelization, Catechesis, Engagement \$2,473,000 Charitable Organizations \$2,083,000 Parishes & Missions \$1,379,000 \$1,347,000 Clergy, Seminarians & Religious \$1,200,000 Catholic Schools Other Services and Support \$856,000 Appeal Costs \$649,000 \$453,000 Sacred Liturgy \$10,440,000 Total



How does the CDA support parishes?

- Mission Advancement Engagement Managers!
- Mission Advancement Christ in Our Neighborhood staff!
- Grants to parishes (24 + Missions)
- Grants to schools (13)
- Marriage Prep, Office of Family Life/Spirituality, NFP
 - Do you partner with other diocesan ministries?
- Seminarian Formation
- Diaconate Formation
- Communications Office New Digital Toolkit (digital resources) - Catholic Sun - Videos
- Kino Institute (Catechetical training)

CDA Support in Northern AZ?

- Priestly Education & Formation
- Diaconate Education and Formation
- Parishes & Missions (salaries & expenses)
- Holy Trinity Newman Center in Flagstaff
- Restore Dignity, Verde Valley
- Rachel's Vineyard Retreats, Cottonwood & Prescott Valley
- Life Connections Pregnancy Center, Prescott Valley
- Hope Crisis Pregnancy Center, Flagstaff
- Advice & Aid Pregnancy Center, Kingman
- Catholic Charities
 - Offices in Prescott, Cottonwood, Flagstaff & Bullhead City serves all of N. AZ.
 - Housing & Shelter for homeless including Veterans
 - Homeless Outreach
 - Youth Programs
 - Foster Care Programs
 - Counseling financial literacy, substance abuse, immigration issues, pregnancy, parenting, adoption, in-home family support, veteran services







2024 CDA Promotion Overview





CDA 2023 Timeline & Keys to Success

January

•Materials Jan 8-12, test CDA video

January 27 - 28

Announcement Weekend

February 3 - 4

Kickoff Weekend

February 10 - 11

Lay Witness Talk Weekend

February 17 - 18

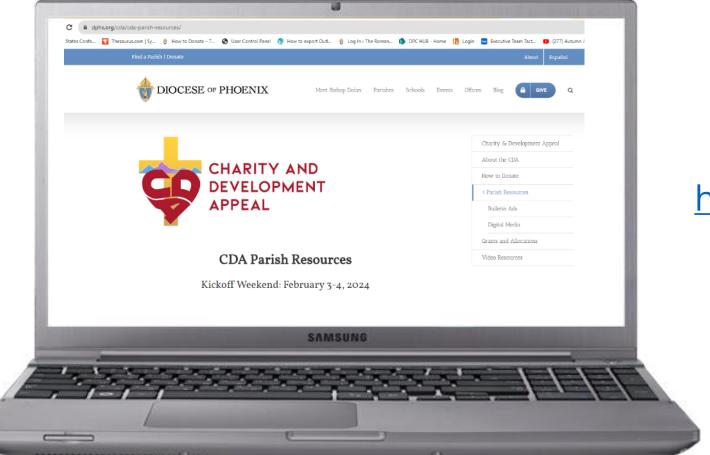
•Continue bulletin ads, share results, continue envelope collection

February - March

•Continue bulletin ads and update results



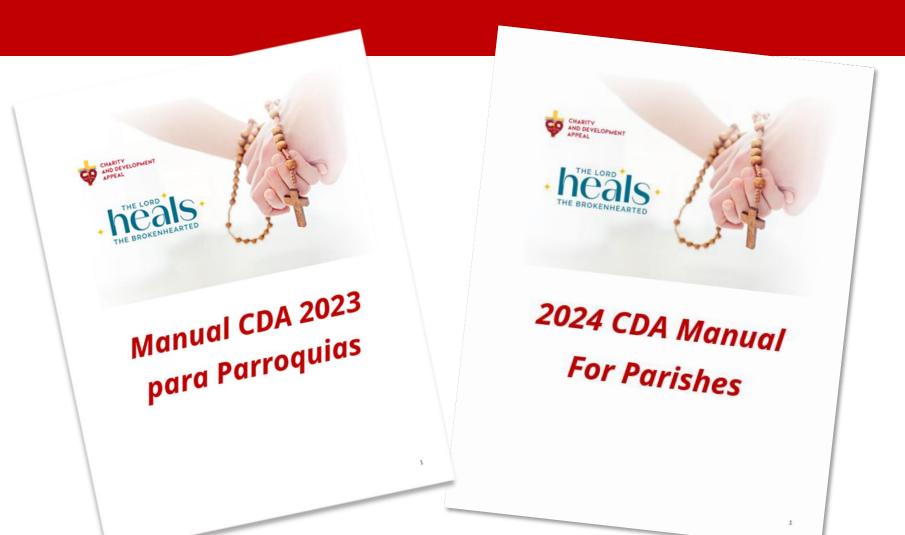
Online materials



Access your
Parish Resources
online at
https://dphx.org/cda/cda-parish-resources/



CDA Parish Guide

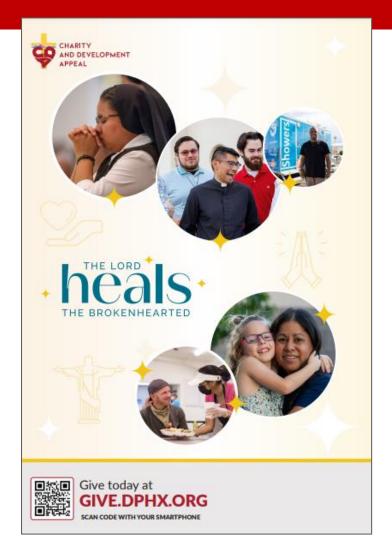


Comprehensive guide with EVERYTHING you need to implement CDA.

English and Spanish available on our website under Parish Resources dphx.org/CDA



Themed Materials









CDA Parish Envelope
AND
Reply Envelope



In-Pew QR Code Card





Bi-lingual In-Pew
Laminated Cards
with QR code for
quick and simple
scanning to
make a gift
online.

Back





New Video



1 Main Video: YouTube and Vimeo

English

Vimeo:

https://vimeo.com/899250122/a238c

11b75?share=copy

YouTube:

https://youtu.be/nfs7wtPc7dk

Spanish

Vimeo:

https://vimeo.com/899250891/e9d9c

3edce?share=copy

YouTube:

https://youtu.be/ufxL3N2--yc

https://dphx.org/cda/video-resources/

WAYS TO MAKE YOUR GIFT heals

Bulletin materials

Your gift to the Charity & Development Appeal serves 70+ Catholic ministries and charities in our Diocese. Make your gift today!

- 1. Online at give.dphx.org
- 2. Complete a CDA card from your parish and return to parish or mail in yellow reply envelope.
- 3. Call 602-354-2235 for assistance in English or Spanish.

Thank you for your generosity!



MAKE AN IMPACT TODAY! GIVE.DPHX.ORG



Prayer for the Charity and Development Appeal

Generous and loving God, You call us to be disciples of your son Jesus, and good stewards of all your many gifts. Open our minds and hearts to a greater awareness and deeper appreciation of your countless blessings.

Transform us through the power of your Spirit to nurture a stewardship way of life marked by faith-filled prayer, service to our neighbor and generous sharing.

Teach us to be faithful servants of your gifts. With Mary's help, may we return ten-fold the gifts entrusted to us.

Amen



"He heals the brokenhearted and binds up their wounds. He tells the number of the stars. He calls each by name:

- Psalm 147:3-4



Rebecca has helped hundreds of children find loving homes through the CDA-supported Catholic Charities' Foster Care program. It was her role in this program that inspired Rebecca and her husband, Jason, to foster 21 children and adopt their youngest



Fr. Shea is a joyful priest whose seminarian journey was funded by the CDA As pastor of St. Daniel the Prophet Parish, he finds great fulfillment in being an instrument in the Sacraments. - a meeting place where Jesus tends to the suffering and broken hearts of all. who approach His mercy.



you provide countless opportunities for our brothers and sisters in Christ to encounter our Lord, who heals the brokenhearted Thank you for your generosity, and thank you for the gift you are to the Diocese of Phoenix! God bless you

- ALPER
- + John P. Dolan Bishop of Phoenix

The Lord truly heals the brokenhearted, and you are part of that right here in our local church! Through your gift to the CDA, you support countless seminarians, priests, deacons, the elderly and vulnerable, those without a home or a meal, pregnant mothers, Catholic school students and college students, parishes, missions and so many more. Thank you!

Make your gift to the CDA today!



- 2. Call Donor Services at 602-354-2235
- with your parish office









YOUR GIFT HEALS AND HELPS SO MANY - THANK YOU!

6,609



400 ADULTS WITH

45



120,000

MEALS SERVED



-JOHN 14:27



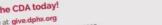
1,734 HOMELESS



5,623 BAPTISMS



CONFIRMATIONS

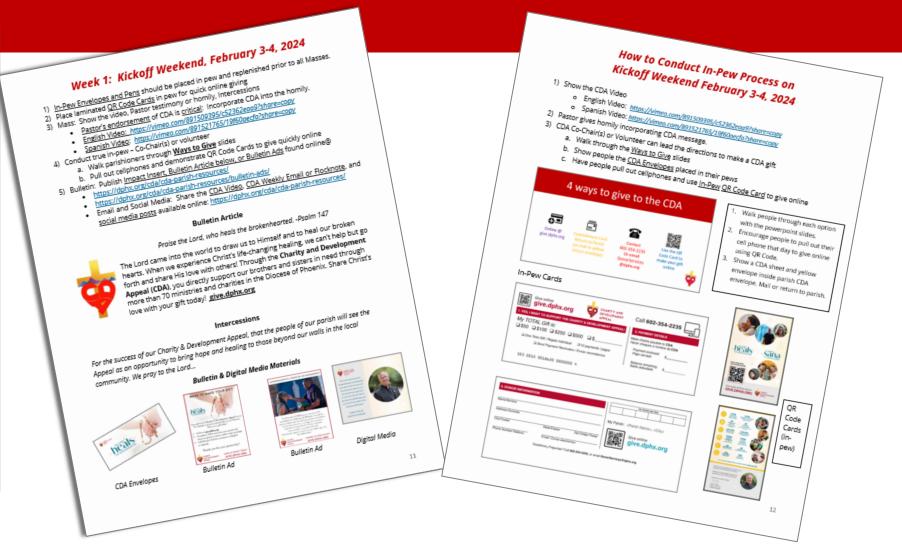


3. Leave your gift in an envelope marked CDA

Intercessions, Articles & Announcements



2024 CDA Manual For Parishes

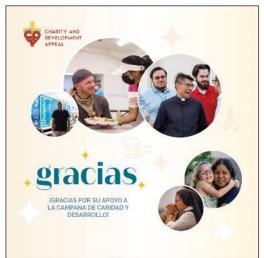


NEW Digital Media Posts

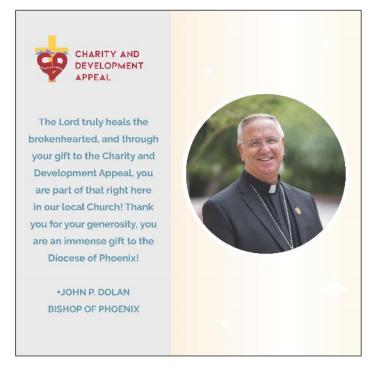






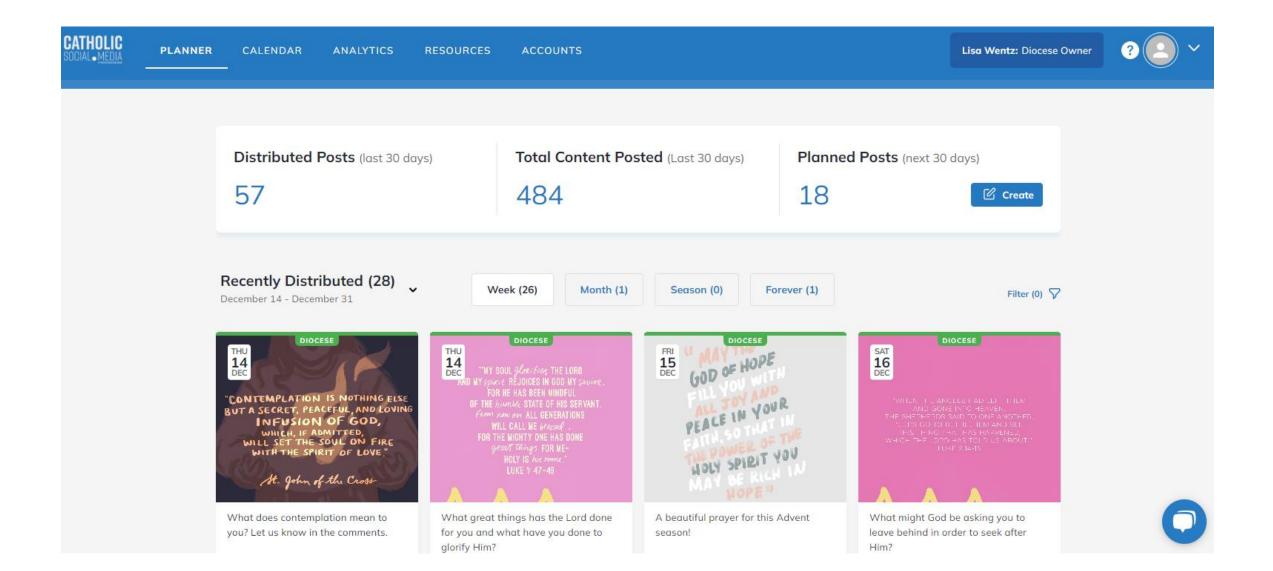


Several posts to use on your parish Facebook page or emails – all in English & Spanish

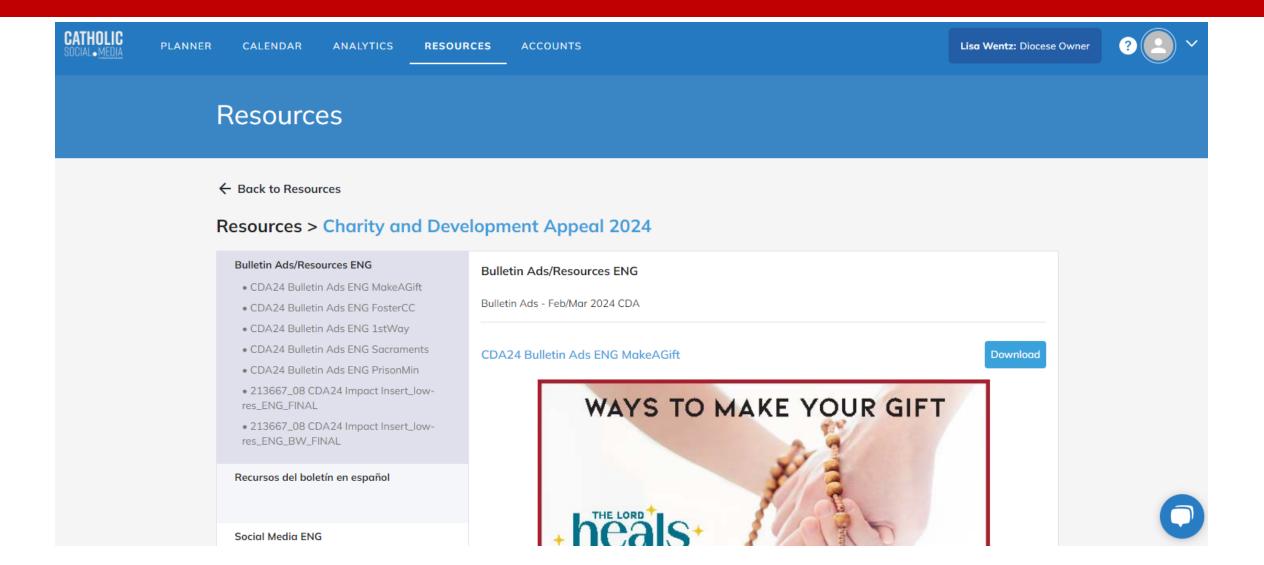




NEW Parish & School Toolbox



NEW Parish & School Toolbox



NEW Parish & School Toolbox

Wave 3 Training Webinar: January 25 - 11:30 am

Duration: 60 minutes

https://catholicsocialmedia.prengersolutions.com/phoenixwave3

Diocesan Bi-lingual Communications Contact: Dulce Aguirre, daguirre@dphx.org 602-354-2140

Pastor Message Templates

Sunday February 3-4 - CDA Kickoff Weekend - Week 1

Today's Gospel theme is the opposite of "hesitation": The disciples did not hesitate to ask the Healer for help. Jesus did not hesitate to respond. And even Simon's mother-in-law, after returning from fever, rises to *serve* him immediately.

If Jesus were to walk in the door of our parish right now, he would be on a mission to love someone. If he were to enter your home, as he entered Simon's, he would be on a mission to love you.

Our parish is on Jesus' same mission of love, and we need your help to spread the love Christ entrusted to us. Love acts! When Jesus showed Simon's mother-in-law love, her heart wished to respond with more love. She chose to serve herself. Today, evaluate your ability to give, listen to the prompting of love, and then, do not hesitate... act by giving to our diocesan Charity and Development Appeal!

4 Pastor Message templates for use in bulletin or email beginning the weekend before kickoff – Jan 27-28



CDA Marketing

Continued <u>Email</u> Marketing – Frequent messages to <u>all</u> donors (CDA, Together, TV Mass, Seminarians, Catholic Schools - about 30k names)

Stories running in Catholic Sun <u>e-newsletter</u> and in the new <u>Together magazine</u>

<u>Diocesan Facebook Posts & Ads</u> – CDA Family Champion videos Jan, Charity Champion videos posts running heavily in February

3 Total <u>Mailings</u> – November, February, March Pastor mailing



Pastor Mailing March 13

CDA mailing from Pastor to Parishioners (<u>Pastor Opt-In</u>) – NO LETTER MODIFICATIONS THIS YEAR

- Includes Pastor Signature
- Mailing handled by Office of Mission Advancement Office
- Alt. Letter from Debbie DiCarlo
- This is the 3rd and final CDA mailing to donors we have on record from your parish whom have not yet made a CDA gift (not your entire parish)
- Typically generates excellent response rate if from Pastor





PRAYER INTENTIONS

Thank you for your generocity!

Your confidential prayer intentions can be submitted online ats dphx.org/prayers

Write them below and mail to:

Diocese of Phoenix Office of Mission Advancement 400 E. Monroe St. Phoenix, AZ 85004

	IN PLEASE PRAY FOR	
	BISHOP DOLAN PLEASE PRAY FOR	١.
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1		_
1		_
1		_
1		
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Prayer Intentions

Every Thank You letter for any gift will include a slip to submit prayer intentions either online at dphx.org/prayers OR they may be mailed to us.



Run a *great* commitment weekend Feb 3-4:

- Place CDA envelopes and QR Code Cards IN PEWS
- 2. Play <u>video</u> before or during Mass
- 3. <u>Priest speaks</u> from the heart about the appeal tie into the homily or pulpit talk
- 4. Invite people to scan <u>QR Code</u>

 <u>Card</u> from pew and make a gift online
- 5. Volunteer or Pastor shows CDA commitment card from pew and how to complete

- Recruit volunteers to refill pledge cards & pens between Masses
- Encourage 100% participation
- Use CDA digital media to promote throughout February

• Remember to THANK PEOPLE throughout the month for their

CHARITY AND
DEVELOPMENT
APPEAL

gifts!

CDA Message from Pastor

Talking about the Charity and Development Appeal as a Priest

Fr. Matt Lowry
Pastor – Holy Trinity Newman Center, Flagstaff
Episcopal Vicar of the North



PASTOR PRIZE!

Why Give to CDA? presentation

Kickoff weekend or Wk 2
(after Pastor homily with inspiring CDA message)
Use a volunteer/CDA Co-Chairs to present

Why Give? presentation

available at

https://dphx.org/cda/cda-parish-resources/





















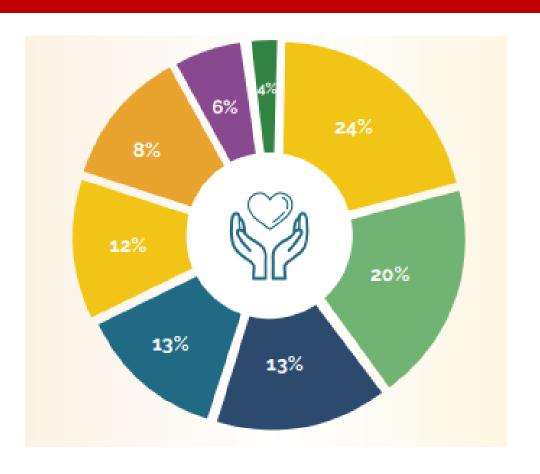




CDA funding helps seminarians and priests, programs and ministries for elderly, Catholic Newman Centers, diaconate formation, Catholic schools and faith formation, different agencies for pregnant women, and homeless outreach. The Charity & Development Appeal funds 70+ Catholic ministries helping PEOPLE!!



The CDA funds important things that no parish could support on its own

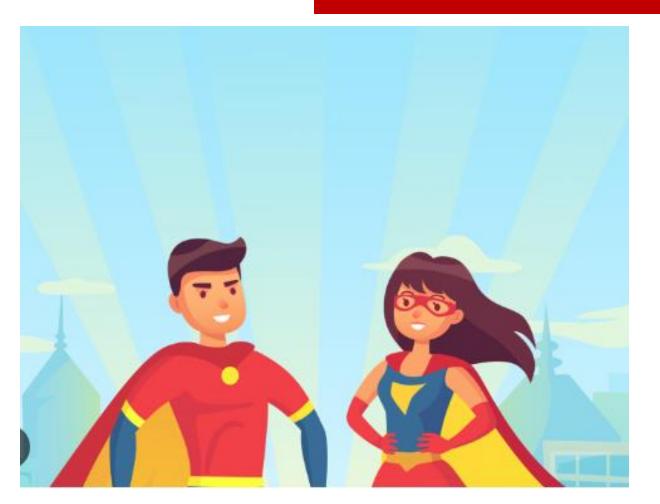


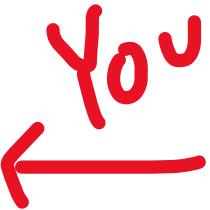


\$10 MM+ in 2023 CDA grants!



and the CDA needs:







4 ways to give to the CDA



Online @ give.dphx.org



Commitment Card
Return to Parish
(or mail in yellow
return envelope)



Contact 602-354-2235 or email orServices@dph

return envelope) DonorServices@dphx.org



Use the **QR Code**Card to make
your gift online



1 Lak YOU.



Lay Witness talking points

Book a Lay Witness Speaker for one week <u>after</u> kickoff – Feb 10-11

Lay speakers give witness to their faith and encourage others to do the same



Gift Processing



Gift Processing

Use the Parish / Mission Commitment Card Processing Guide located on the CDA Parish Resources page

https://dphx.org/cda/cda-parish-resources/

Also have on hand:

Blue or Black ink pens

Bins to sort cards

Rubber bands

Parish Commitment Cards (blank)

Large Mailing Envelopes

Paper Clips



Commitment Card Processing

Sort commitment cards into the following groups:

- Cards **with** checks
- Cards **with** cash
- Cards **without** checks or cash
- Checks **without** a card
- Cash **without** a card



Commitment Cards with Checks

- Review the cards to verify they have been completed correctly
- In Section 1, ensure the appropriate box is checked
- In Section 2, ensure the check amount is entered on the card in the space provided after "Payment Enclosed \$______"



Commitment Cards with Checks, cont'd

- If Section 3, "Donor Information" is blank, fill in Name, Address and Phone Number from the check
- Write in the Diocesan ID in the For Parish Use Only boxes.
 (Diocesan IDs are located on the CDA Dashboard. Leave blank for unidentified donors)



Commitment Cards with Checks, cont'd

- Run 2 tapes to balance the checks received with the cards submitted
 - ✓ One tape on the dollar amounts from the commitment cards
 - ✓ One tape on the checks received
 - ✓ Keep the checks with their corresponding cards
- Prepare them for mailing by bundling, no more than 50 cards in a bundle, and rubber band or clip them together

Commitment Cards with Cash

IMPORTANT: Cash should **NEVER** be sent by mail!

- Review cards to verify they have been completed correctly
- In Section 1, ensure the appropriate box is checked
- In Section 2, ensure the cash amount is entered on the card in the space provided after, "Payment Enclosed \$"

Give online give.dphx.org CHARITY AND DEVELOPMENT APPEAL	Call 602-354-2235	
1. YES, I WANT TO SUPPORT THE CHARITY & DEVELOPMENT APPEAL!	2. PAYMENT DETAILS	
My TOTAL Gift is:	Make checks payable to CDA Hacer cheques a nombre de CDA	
□ \$50 □ \$100 □ \$250 □ \$500 □ \$	Payment enclosed \$	
☐ Send Payment Reminders / Enviar recordatorios	Balance remaining \$	
503 0015 0018620 0000000 4		

•

Commitment Cards with Cash, Cont'd

IMPORTANT: Cash should **NEVER** be sent by mail!

- Write in the Diocesan ID in the For Parish Use Only boxes.
- Diocesan IDs are located on the CDA Dashboard
- Leave blank for unidentified donors)
- Run 2 tapes to balance the cash received with the cards submitted
- One tape on the dollar amounts from the commitment cards
- One tape on the cash received

3. DONOR INFORMATION	ı		For Parish Use Only	
Name/Nombre			My Parish: <parish name="">, <city< th=""><th>/></th></city<></parish>	/>
Address/Domicilio City/Ciudad	State/Estado	Zip/Código Postal	Give online give.dphx.	ora
Phone Number/Teléfono	Email/Correo elec		give aprix.	org
	Questions/¿Preguntas?	Call 602-354-2235 , or em	nail DonorServices@dphx.org	

Commitment Cards with Cash, Cont'd

- Submit the commitment cards and cash to your finance office
- The cash is to be deposited by the parish/mission and a check representing the total cash received is to be issued payable to:
 - Diocese of Phoenix CDA
- The parish/mission check along with the associated commitment cards should be bundled together with a rubber band or clip and mailed to the Lockbox.

IMPORTANT: Cash should **NEVER** be sent by mail!

Commitment Cards without Checks or Cash

- Review cards to verify they have been completed correctly
- In Section 1, ensure the appropriate box is checked
- In Section 2, enter "0" on the card in the space provided after "Payment Enclosed \$



Commitment Cards without Checks or Cash, Cont'd

- Write in the Diocesan ID in the For Parish Use Only boxes.
 (Diocesan IDs are located on the CDA Dashboard. Leave blank for unidentified donors)
- Prepare them for mailing by bundling, no more than 50 cards in a bundle, and rubber band or clip them together



Checks without a Commitment Card

- Complete one Commitment Card for each check
- In Section 1, check the box to the left of the blank line, write in the amount of the check on the line and check the box to the left of One-Time Gift / Regalo individual
- In Section 2, ensure the check amount is entered on the card in the space provided after "Payment Enclosed \$



Checks without a Commitment Card, cont'd

- In section 3 "Donor Information" is blank, fill in Name, Address,
 Phone Number from the check
- Write in the Diocesan ID in the For Parish Use Only boxes.
 (Diocesan IDs are located on the CDA Dashboard. Leave blank for unidentified donors)



Checks without a Commitment Card

- Run 2 tapes to properly balance the checks received with the cards created
 - ✓ One tape on the dollar amounts from the commitment cards
 - ✓ One tape on the checks received
 - ✓ Be sure to keep the checks with their corresponding cards
- Prepare them for mailing by bundling, no more than 50 cards in a bundle, and rubber band or clip them together

Cash without a Commitment Card

IMPORTANT: Cash should **NEVER** be sent by mail!

- Count and total the loose cash
- Complete only one Commitment Card
- In Section 1, enter the total loose cash amount in the blank line under "My TOTAL Gift is:" (see below)
- In Section 2, enter the total loose cash amount in the blank next to "Payment Enclosed \$______" (see below)



Cash without a Commitment Card, cont'd

- In Section 3, enter "Anonymous" for the Name
- Leave For Parish Use Only boxes blank
- Submit the commitment card and cash to the finance office
- The cash is to be deposited by the parish/mission and a check representing the total cash received is to be issued payable to:

Diocese of Phoenix – CDA

- The parish/mission check along with the "Anonymous" commitment card is to be mailed to the Lockbox
- This item can be mailed separately.

IMPORTANT: Cash should **NEVER** be sent by mail!

Submitting commitment cards

Once the cards are sorted, reviewed, and bundled, place them in an envelope and mail to the Lockbox.

Mail as often as needed, but at least weekly!

Charity and Development Appeal Dept# 42229 PO Box 650020 Dallas, TX 75265-0020

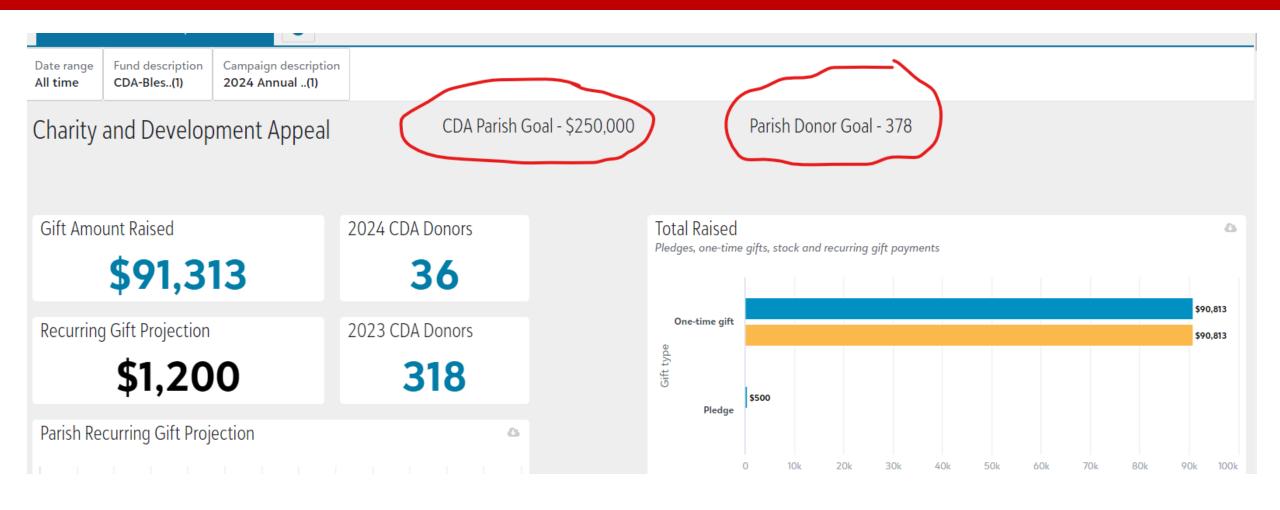


CDA Reporting

- CDA reporting is provided through a CDA dashboard!
 Access is through a secure log in to the Diocesan database, Blackbaud
 Raiser's Edge
- Information is available in real time
- Dashboard fields are exportable
- Access to the dashboard is limited to protect donor information



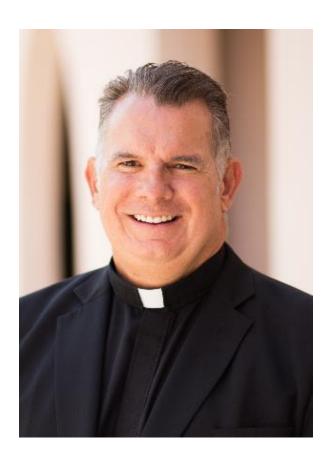
CDA Reporting



Office of Mission Advancement



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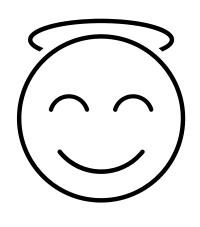
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Questions & Answers

